

Crelan

Credit Update

6 March 2023



Crelan



BANK

europabank

Executive summary 2022 IFRS results

Strong financial results with underlying earnings increasing to 164m€ in 2022

Key highlights

→ Sustained commercial momentum

- Total loans stand at 47.8bn€ (+4.5% vs FY2021) reflecting strong commercial momentum despite normalisation after 2021
- Rate increase environment leads to a growth in client deposits (+2.9% vs FY 2021) at 42.4bn€
- Impact of volatile markets and lower fund sales on stock of assets under management which decreased to 13.1bn€ (-6.3% vs FY2021)

→ Underlying earnings reaching 164m€ (+8.4% vs FY2021)

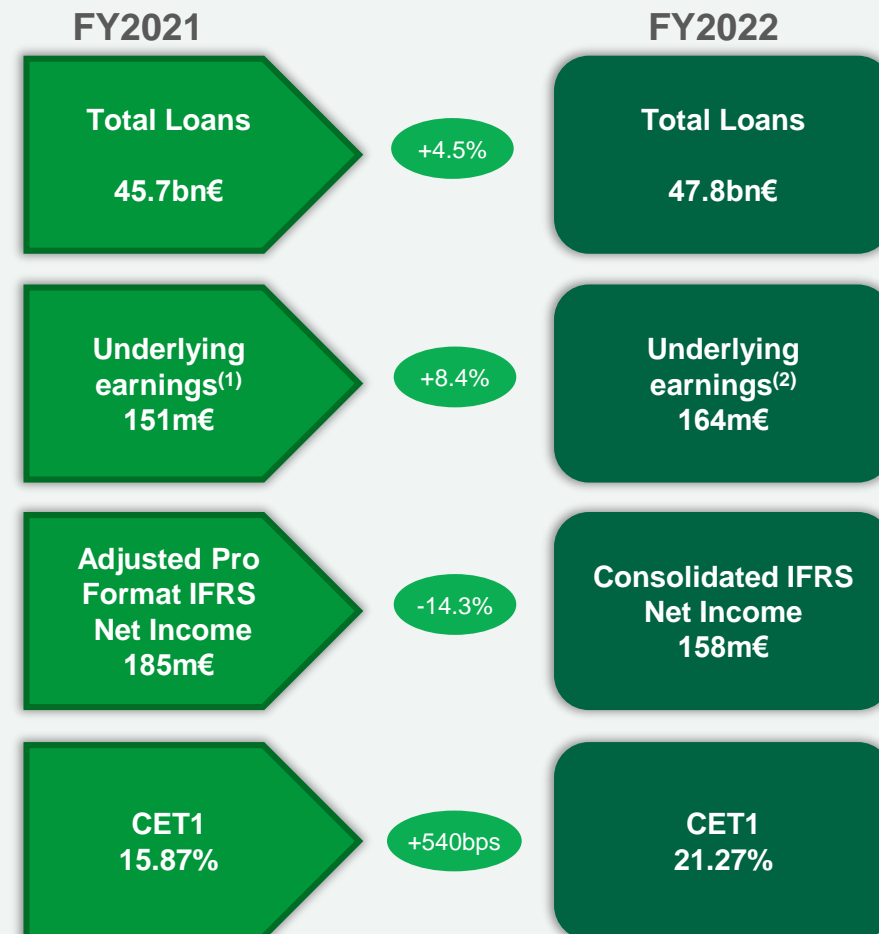
- Significant increase in NII as a result of improved interest rates environment
- Stable fee income as lower fees on asset management have been compensated by higher daily banking fees
- Lower contribution from ALM/ treasury in an increasing interest rate environment
- Opex increased in the context of inflationary pressure, increased G&S costs (including BAU IT investments and other projects), increased levies (due to growing deposits and new governmental measures)
- Normalisation of CoR on the back of prudent provisioning (IFRS 9 modeling impact, management overlay in agri and retail).

→ Net income of €158m negatively impacted by a number of specific items

- A total of €27m profit have been incurred in 2022 in relation to IFRS 3 and negative goodwill recognition
- Crelan is making progress on the preparation of the IT integration and integration of AXA Bank Belgium

→ Strong balance sheet and capital position

- As of 31/12/2022, Crelan CET1 and total capital ratios stood respectively at 21.27% and 26.28% demonstrating significant buffers above requirements
- Crelan launched its inaugural transaction on the public bond markets in September 2022 in the form of 300m€ Senior Non Preferred notes. As of 31/12/2022 MREL resources stood at 5.45% of TLOF. On 19 January 2023, Crelan issued its second Senior Non Preferred instrument, a EUR 500m due 26 Jan 2028 printed at MS+315bps



Content

1

Focus on Crelan Group

p. 4

2

Financial performance and asset quality

p. 13

3

Solvency and liquidity

p. 20

4

Additional information

p. 25

1. Focus on Crelan Group



2022 FY – Key Highlights

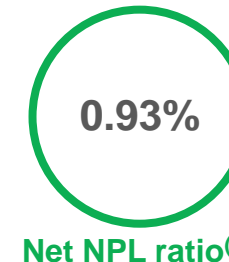
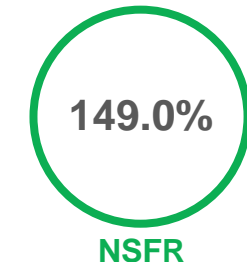
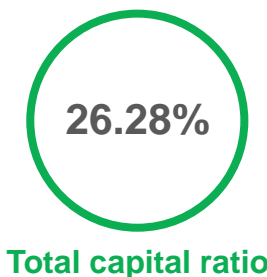
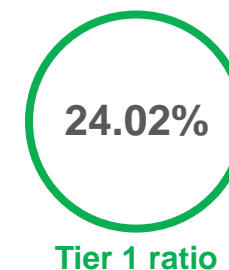
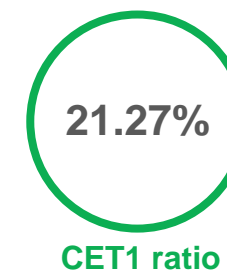
Leading cooperative Belgian banking group serving 1.8m clients primarily through an exclusive⁽²⁾ network of independent agents – strong FY 2022 net income and underlying earning



ATTRACTIVE FINANCIAL PROFILE (FY 2022)

€ 158m <i>Consolidated IFRS Net Income</i>	€ 164m⁽¹⁾ <i>Underlying earnings</i>
€ 943m⁽¹⁾ <i>Net banking income</i>	30%⁽¹⁾ <i>Fee & other income contribution</i>
75%⁽¹⁾ <i>Cost income ratio</i>	0.30%⁽¹⁾ <i>RoA</i>
€ 2.3bn <i>Equity</i>	7.03%⁽¹⁾ <i>RoE</i>
€ 47.8bn <i>Loans and advances</i>	€ 42.4bn <i>Deposits</i>

ROBUST BALANCE SHEET (As of 31/12/2022) (*)



Sources: Group FY 2022 Company information, audit substantially completed. (*) Unaudited

(1) Internal computations based on data that have gone through a substantially completed audit, excluding specific items such as €25.4m accounting policies alignment

(2) Agents are exclusive to the Issuer/ AXA Bank Belgium for the provision of banking services and acting as brokers of insurance products

(3) Including 759,224 Crelan customers, 173,451 Europabank customers and 858,148 AXA Bank Belgium customers, as of 31/12/2022

(4) Cooperative shareholders figures, as of 31/12/2022

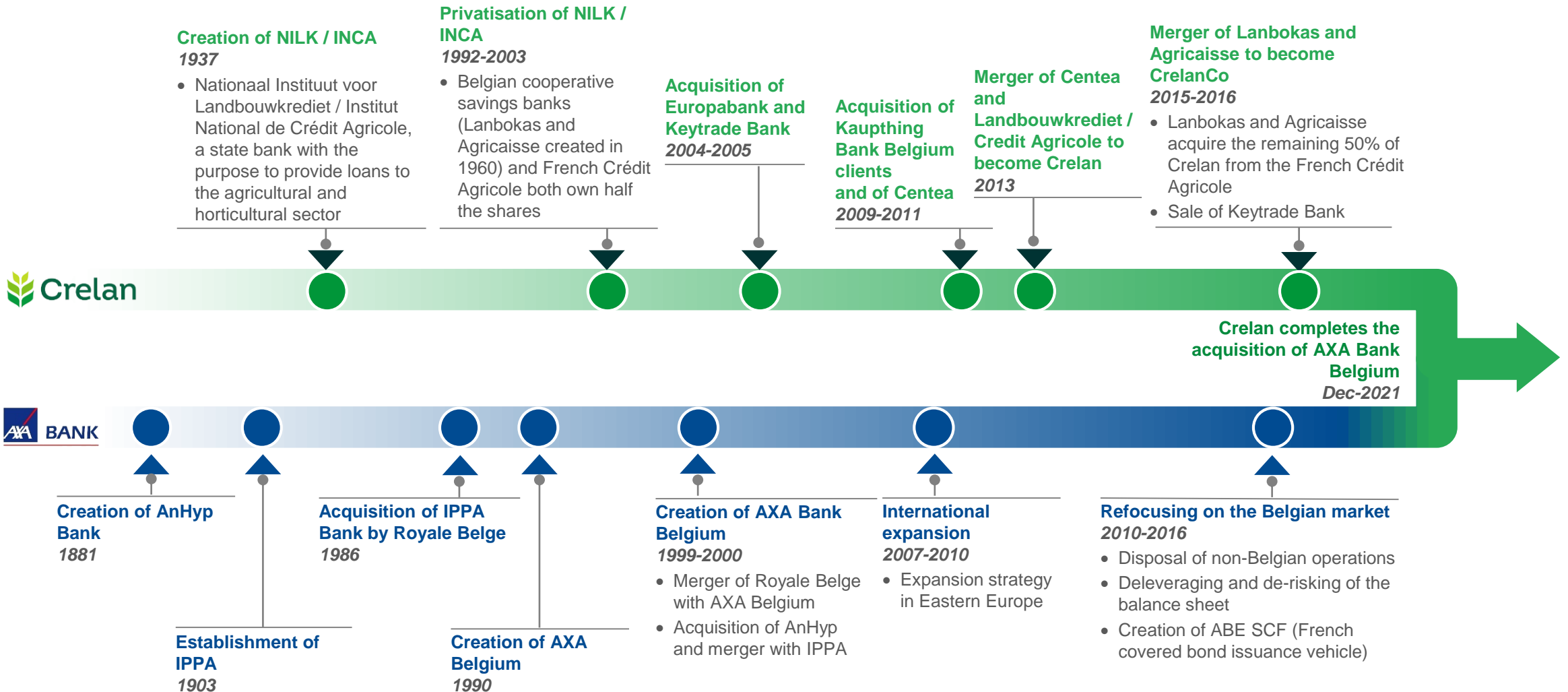
(5) Including 453 Crelan branches operated by independent agents, 47 Europabank proprietary branches and 333 AXA Bank Belgium branches operated by independent agents, as of 31/12/2022

(6) Including 717 Crelan employees, 361 Europabank employees and 660 AXA Bank Belgium employees (excluding 2,813 independent agents and employees thereof), as of 31/12/2022

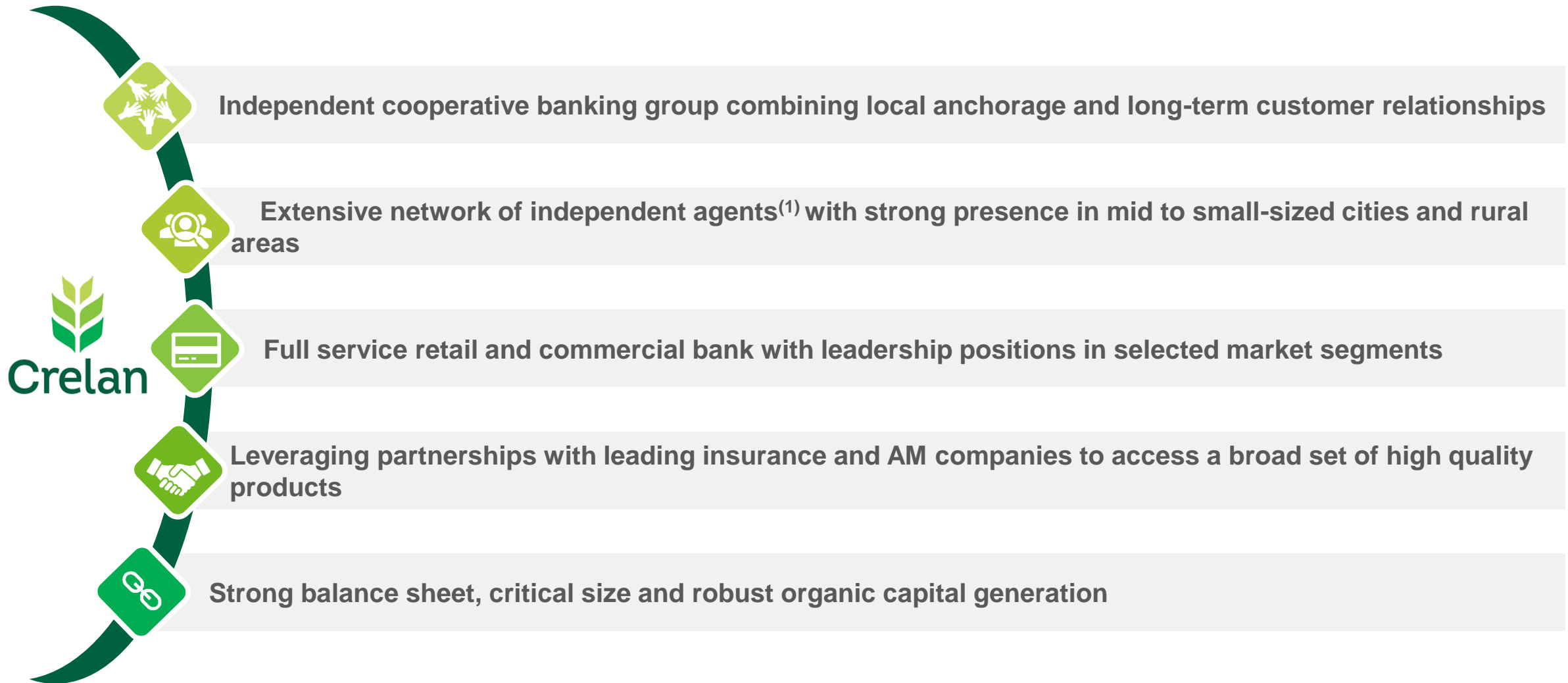
(7) Include POCs and Stage 3 loans net of provisions

Crelan Group history

Strong cooperative roots, longstanding history of building strategic partnerships and growing through carefully planned and executed acquisitions



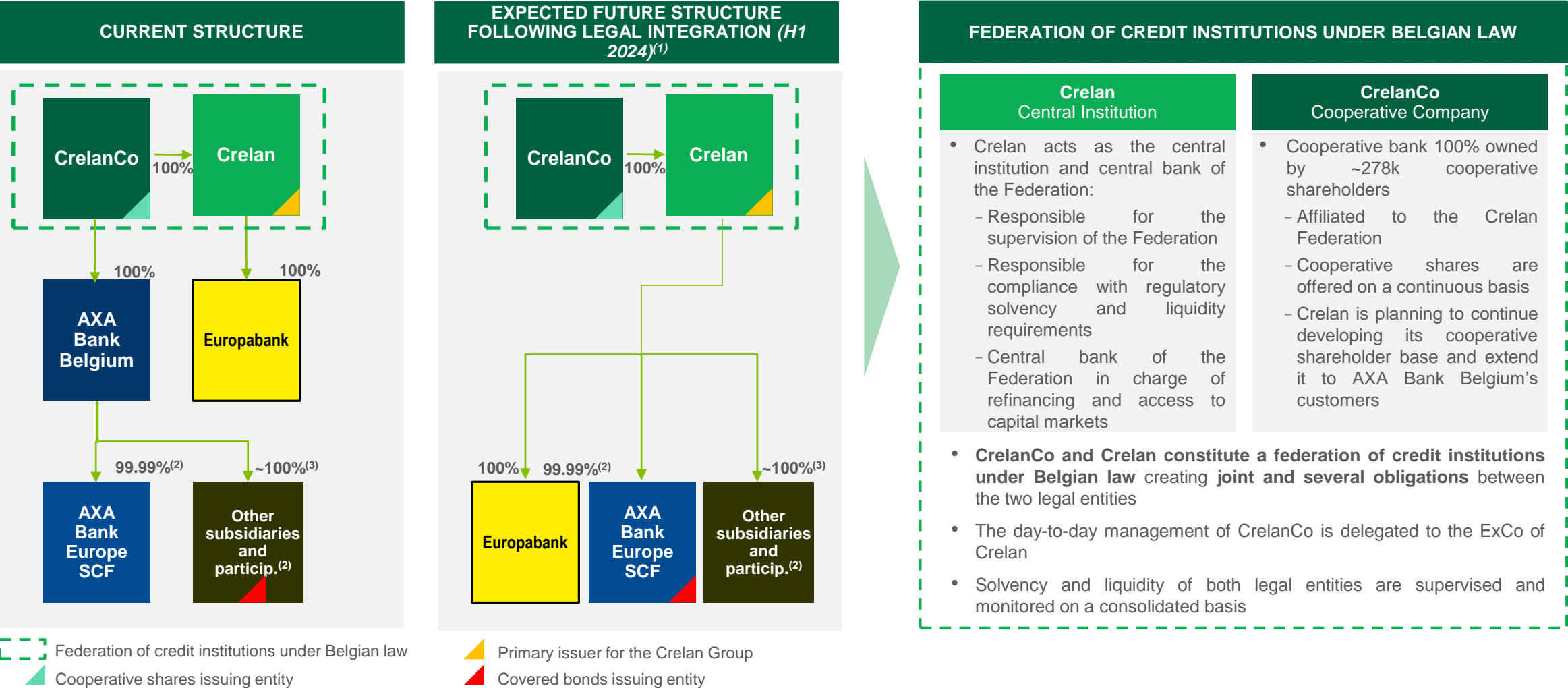
Crelan Group key strategic highlights



(1) Exclusive for banking products and acting as brokers of insurance products

Crelan Group organisational structure

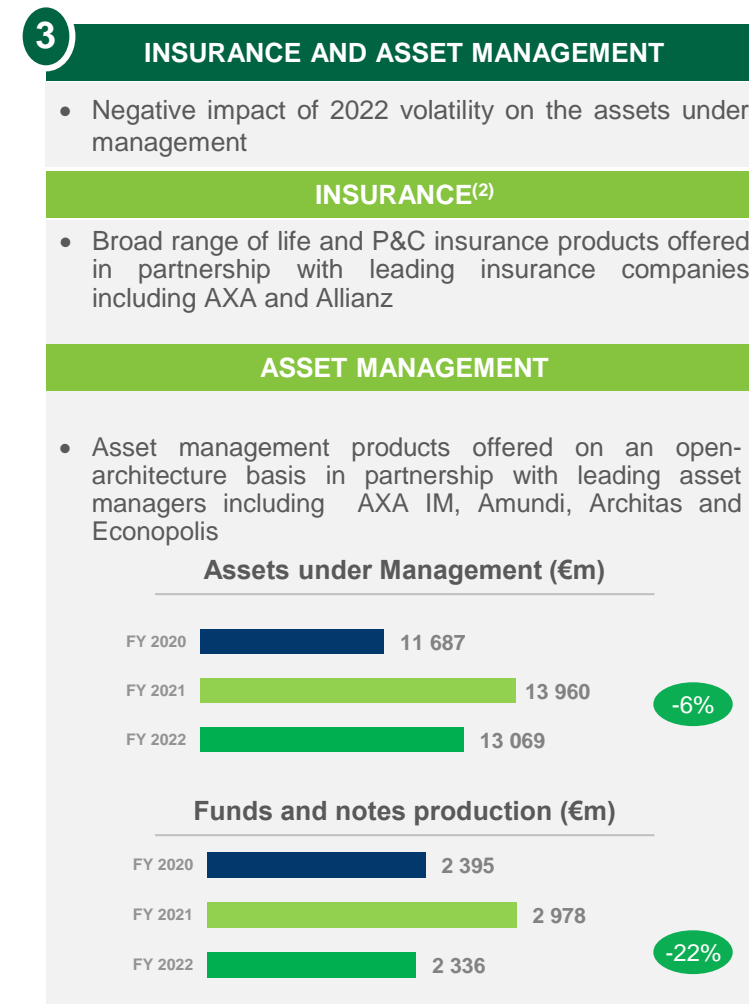
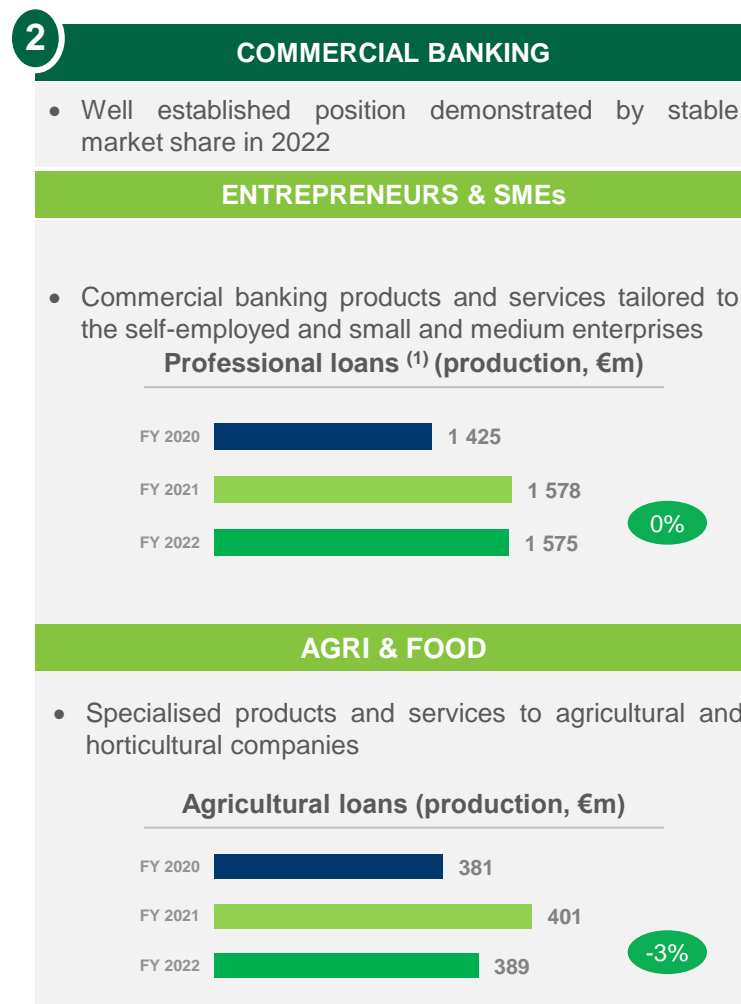
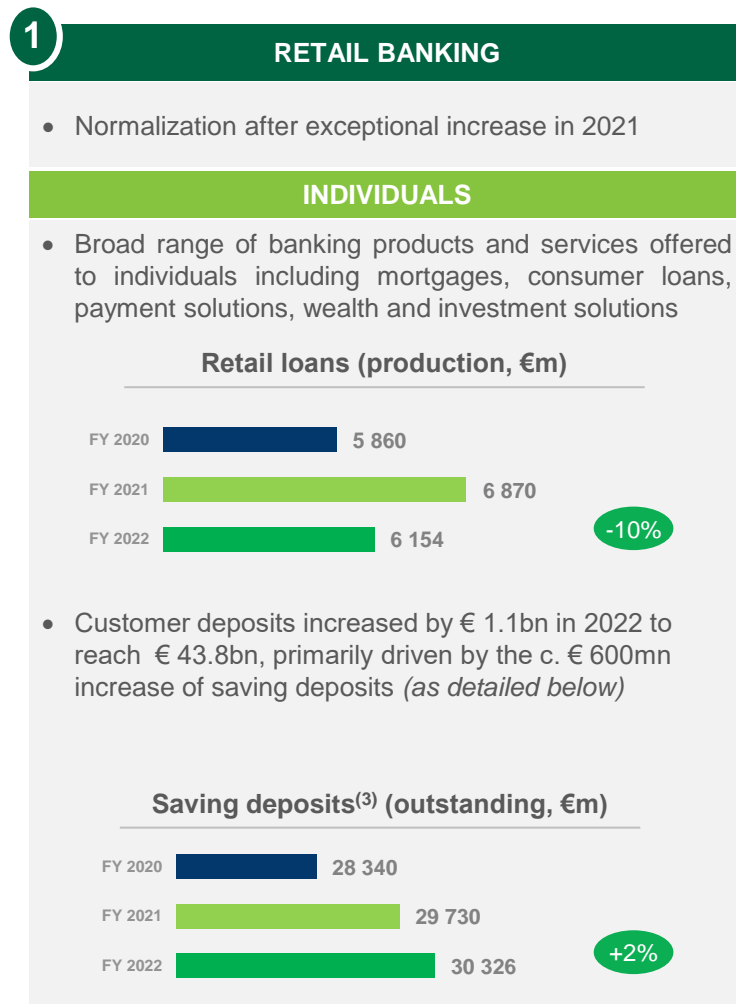
Unique model among Belgian banks combining a stable shareholder base with cooperative values and robust internal support mechanisms



Note : Future structure expected to be finalized in H1 2024
(1) Legal integration contemplated in order to have all banking activities of AXA Bank Belgium integrated within the Federation Crelan – CrelanCo
(2) 1 share held by Crelan Co
(3) Including 10% of Royal Street (RMBS), 100% of AXA Belgium Finance (issuer of retail notes), ~100% of Beran (Berchem building) and 10% stake in Bancontact Payconic

Crelan Group retail and commercial banking offering

Full-service retail and commercial banking offering to individuals and SME



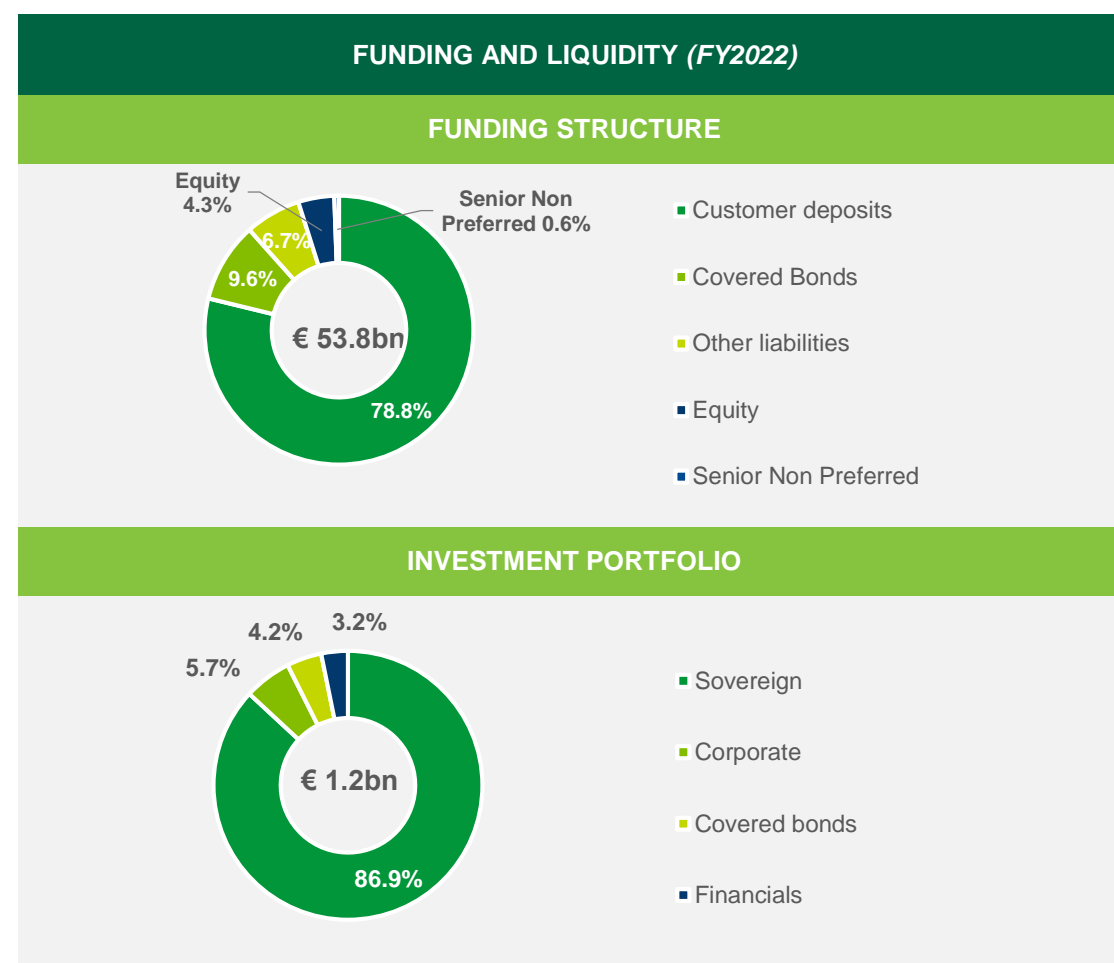
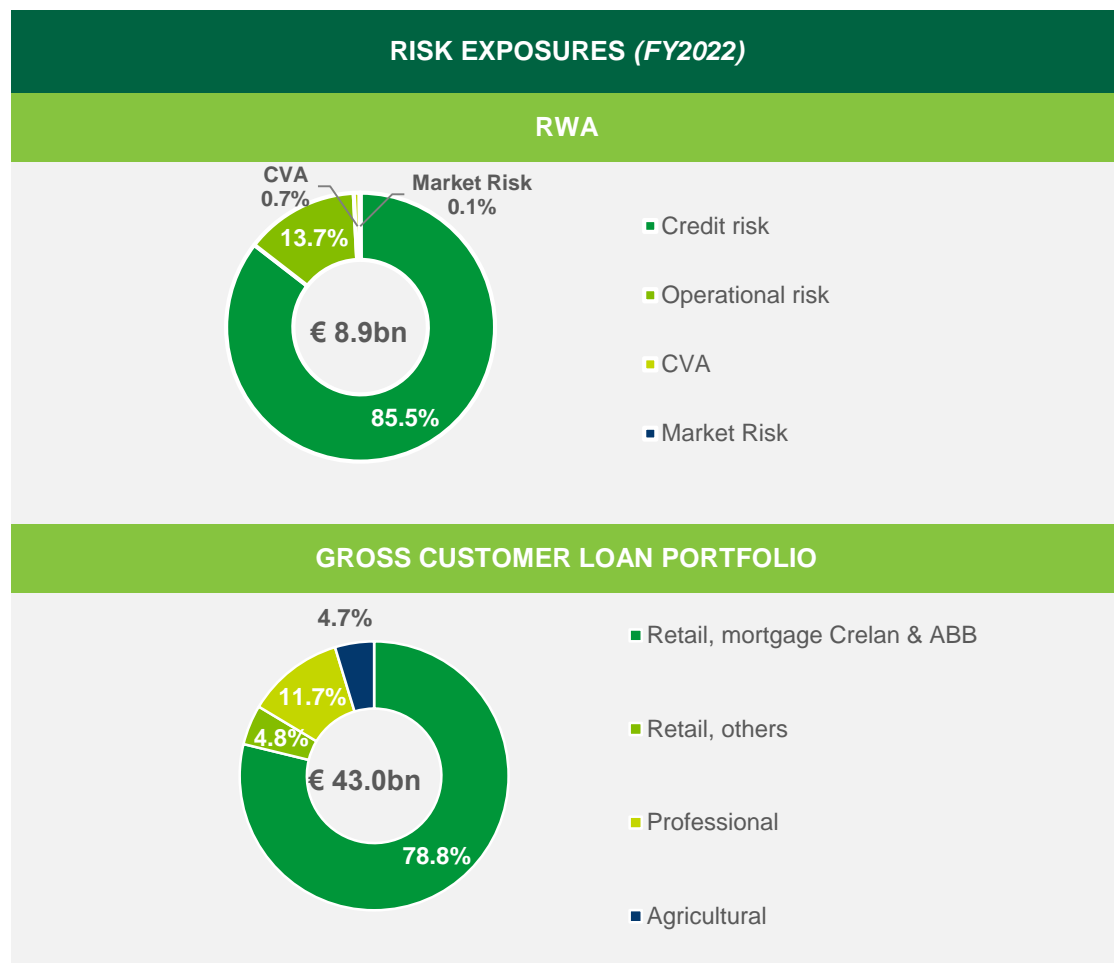
Source: Group 2022 Company information, unaudited

(1) Excluding Agri & Food

(2) Distributed via brokers

Crelan Group risk profile

Prudent risk profile



Sources: Group 2022 Company information, audit substantially completed
Capital ratios unaudited
Customer loan portfolio based on internal computations, unaudited

Crelan's identity and values

Crelan is the leading Belgian cooperative bank with a strong commitment to long term sustainability



COOPERATIVE STRUCTURE

PROXIMITY SOLIDARITY RESPONSIBILITY RESPECT

As a Belgian banking group with an extensive distribution network, Crelan is deeply rooted locally and involved in the development of local communities and the local economy

Crelan leverages its agent's network and digital platform to help individuals and entrepreneurs achieve their personal and professional goals

**100% BELGIAN
COOPERATIVE BANK**
large proportion of
clients
are also co-owners

- Allows Crelan to maintain deep and lasting client relationships
- This relationship is strengthened by the historical local roots of Crelan's agents, who are deeply rooted in their region often for generations

**41 PROJECTS
in 2022**

Sponsored in the fields of
environment, culture and health



Crelan enhances the board of directors' structure, ensuring a focus on gender and experiences diversity in diverse domains



COMMITMENT TO SUSTAINABILITY

SUSTAINABILITY REPORT Since 2018

Crelan is committed to publish a sustainability report annually to communicate its values, goals and achievements to its stakeholders

This report takes into consideration the 17 Sustainable Development Goals of the United Nations



Crelan's commitment has been iterated by setting up an ESG Office directly reporting to the CEO

In 2022 further focus on the ESG strategy will take place by consolidating the different strategies of both entities

In several domains of the organisation, Crelan embeds its engagement towards the different SDGs, such as in HR policies, car policy and in the operational processes of credit and investment

ESG considerations in Crelan's commercial & financial activity

Crelan's commitments to long term sustainability are reflected through strong credit and investment policies



CREDIT POLICY

Within the framework of its general credit policy validated annually by the Board of Directors, the following sustainability commitments are promoted

+ WE FAVOR	- EXTREME CAUTION	x EXCLUDED
<ul style="list-style-type: none"> • Para-agricultural • Liberal professions and Healthcare • Craft or high value-added business • Activities with positive impact on environment • Conservation residential real estate projects 	<ul style="list-style-type: none"> • HORECA⁽¹⁾ • Stud farm / haras, sport and leisure business • Transportation • Resale real estate projects • Low value-added businesses 	<ul style="list-style-type: none"> • Trading activities • Diamonds business • Nightclubs • Investment property

Green Loans



Crelan offers "ECO-Energy" financing to customers residing in Belgium. These are instalment loans offering an advantageous rate of interest for energy-saving investments (replacement of a boiler, green energy, insulation work, the installation of taps and thermostatic switches or an energy audit)

Crelan is compliant with the framework to capture the EPC value and is further working to embed the risk management framework on climate change as per supervisory expectations

(1) hotels, restaurant, coffee shops



INVESTMENT POLICY

For funds, Crelan collaborates with strategic partners which incorporate ESG criteria in their investment policy

Econopolis follows the Norwegian State Pension Fund's exclusion list and assigns sustainability score to issuers through Sustainalytics



Amundi aims to become 100% ESG in its rating of analysed companies, in the management of its funds and in its voting policy at AGM



AXA Investment Managers has the ambition to be the world's leading responsible asset manager



50% of the structured notes offered obtained an ESG compliance score from **Sustainalytics**

Crelan also follows the **Norwegian State Pension Fund's exclusion list** to build its own investment portfolio and takes into account the following criteria when considering to invest in companies/countries:

EXCLUSION CRITERIA

Human rights

Exclude companies that violate ILO or OECD guidelines such as child labour, forced labour, discrimination...

Human beings

Exclude companies involved in arms production, gambling, illegal activities, etc.

Health and environment

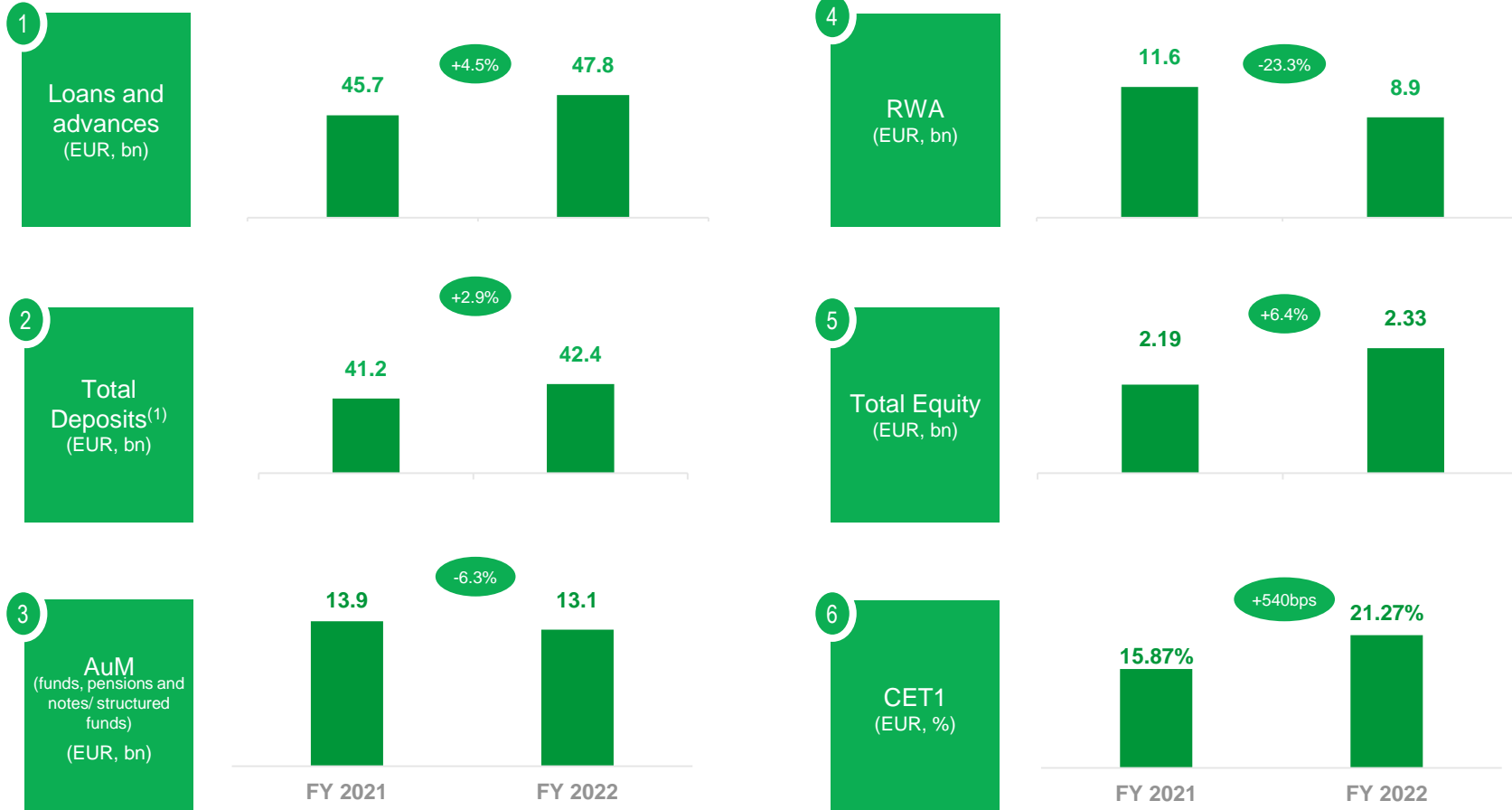
Excluded companies related to the tobacco sector, uncertified palm oil, illegal deforestation, coal

2. Financial performance & Asset quality

Business and financial performance evolution

Strong commercial momentum reflected by solid loan production

CRELAN GROUP BALANCE SHEET EVOLUTION FY 2021 and 2022 (Consolidated)



COMMENTS ON FY 2022 RESULTS

- 1 The balance sheet total grew by 1.5% (+0.8bn EUR) to 53.8bn EUR with loan portfolio increasing by 2.1bn EUR, reflecting strong mortgage production.
- 2 Current and savings accounts continue to grow leading to an increase of client deposits of 2.9%, +€1.2bn
- 3 Slight decrease of AuM (€-0.8bn) mainly driven by volatile market evolutions
- 4 Sharp drop in RWA due to the introduction by the NBB in 2022 of a sectoral systemic risk buffer requirement, which replaces the previously higher macro prudential credit risk IRB add-ons on RWA
- 5 Continued increase of equity thanks to robust organic capital generation
- 6 CET1 ratio increase significantly as a result of the sharp decrease of RWA with replacement of macro prudential add on by extra requirements partially compensated by regulatory deduction

Source: Group FY 2021 unaudited pro format and 2022 Company information, audit substantially completed. Capital ratios unaudited

⁽¹⁾ Excluding deposits from credit institutions

Business and financial performance in FY 2021 & FY 2022

Strong financial performance as Crelan Group generated €164m underlying earnings in FY 2022 (+8.4% vs. FY 2021)

CRELAN INCOME STATEMENT EVOLUTION FY 2021 and 2022 (Consolidated – excluding specific items⁽¹⁾)



COMMENTS ON FY 2022 RESULTS

- 1 NBI increase driven by strong NII contribution in a more favourable interest rate environment, partially compensated by lower contribution from ALM/treasury. Fee income remained broadly stable as lower fees on asset management were compensated by higher fees on daily banking
- 2 Opex grew in 2022 in the context of inflationary pressure (staff cost indexation), additional IT investments and increase of bank levies. Agent commissions remained broadly stable, not subject to indexation mechanism
- 3 CoR normalization on the back of prudent provisioning (FY 2021 was positively impacted by partial release of provisions constituted during the pandemic)
- 4 Positive jaws driving a 13m€ increase in underlying earnings to €164m despite cost of risk normalization
- 5 FY2021 adjusted proforma was positively impacted by a number of specific items (+€26m IFRS3, +€17m impact of alignment of accounting policies. In addition, neg. €10m integration costs were booked in FY2021. FY2022 negatively impacted by specific items (neg. €33m integration costs, +€23m IFRS3 and neg. €4m negative goodwill)
- 6 Net income of €158m in 2022 after taking into account specific items, showing robust organic capital generation capability

Sources: Group FY 2021 unaudited pro format and 2022 Company information, unaudited

(1) One-off Integration and Migration (I&M) cost related to the Integration between Crelan and AXA Bank Belgium, Specific impact of the purchase accounting (IFRS 3) related to the acquisition of AXA Bank Belgium and Negative goodwill related to the acquisition of AXA Bank Belgium and directly accounted for as a gain in the income statement further described on slide 28

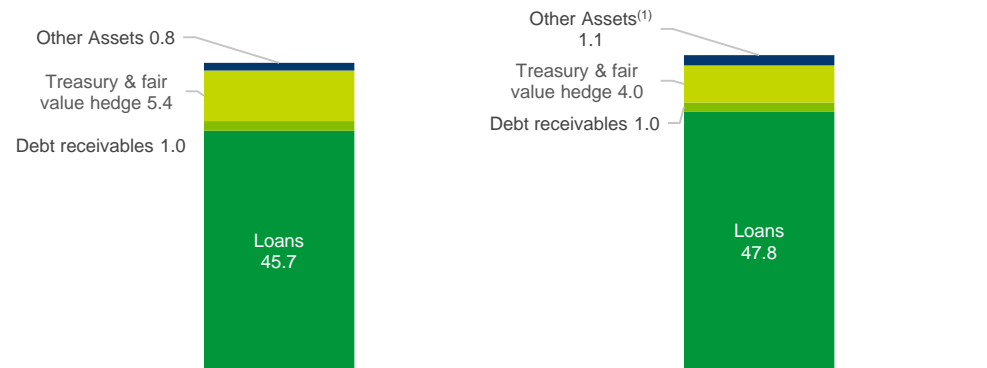
(2) Negative CoR indicates a net release of loan loss provision.

Crelan Group balance sheet

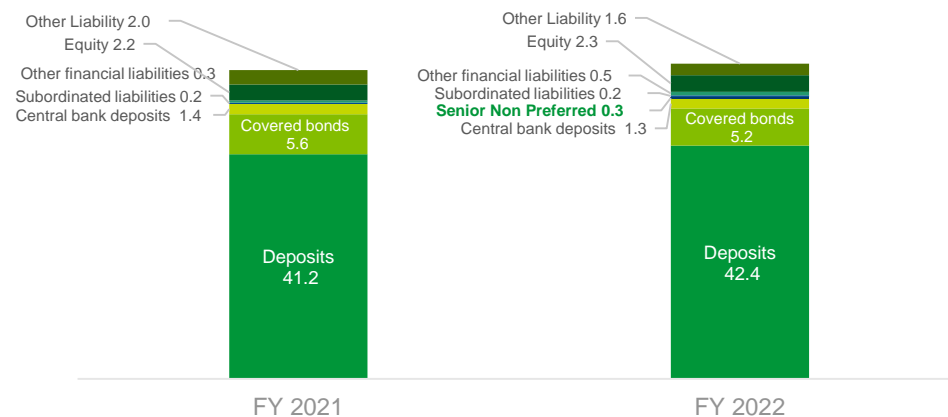
Simple balance sheet with robust funding, liquidity and solvency metrics

TOTAL BALANCE SHEET EVOLUTION 2021-2022 END OF YEAR (EUR,bn)

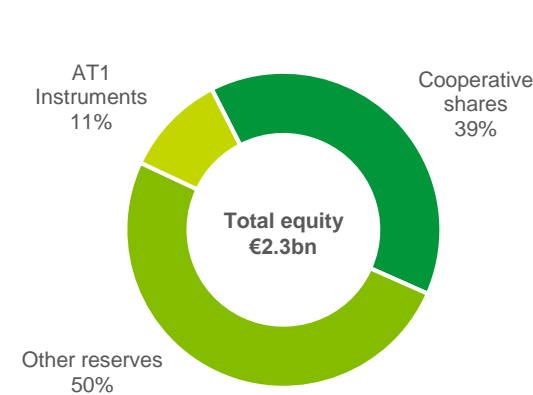
Total assets (EUR 53.8bn)



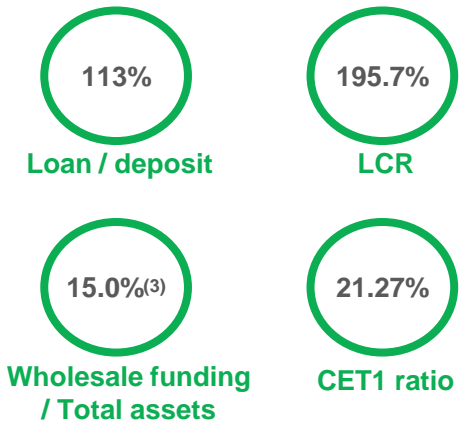
Total liabilities



EQUITY BREAKDOWN



KEY RATIOS (FY 2022)



KEY TAKEAWAYS

- Simple balance sheet composed primarily of loans (89% of total assets) and customer deposits (81% of total liabilities).
- Diversified funding structure including customer deposits, covered bonds, TLTRO / repos and retail notes/ certificates.
- High quality treasury portfolio mainly composed of sovereign, supranational and covered bonds with a prudent risk profile.
- Sizeable stock of highly liquid assets contributing to a strong LCR (195.7%).
- Robust financial position and a conservative risk profile, the consolidated CET1 ratio and total capital ratio of the Group stood at 21.27% and 26.28% as of 31/12/2022.

Source: Group 2021 annual reports and 2022 Company information, audit substantially completed. Capital ratios unaudited

(1) Including €216m DTA, €47m goodwill & intangible assets, €325m derivatives

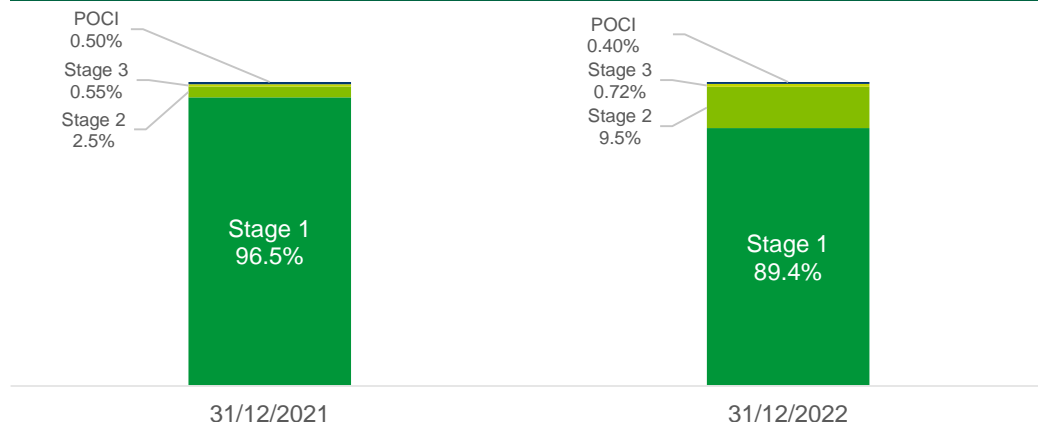
(2) Issued Tier 2 instrument amounts to €209m

(3) Includes €5.95bn debt securities €1.4bn Deposits from Credit institutions, €209m Subordinated liabilities & €531m Other financial liabilities

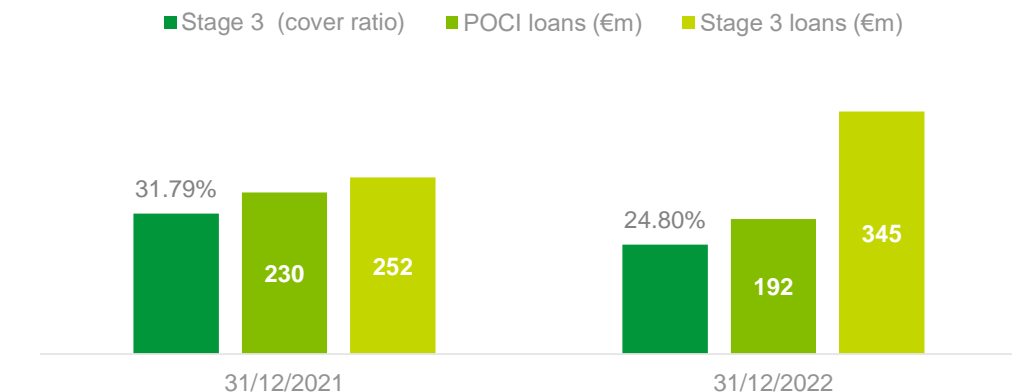
Loan portfolio

Low risk profile owing to the high proportion of Belgian mortgages and to the high quality of prime mortgage collateral

LOANS AND ADVANCES PORTFOLIO COMPOSITION BY IFRS 9 STAGE (FY 2021-2022, based on amount outstanding net on loan loss provision)



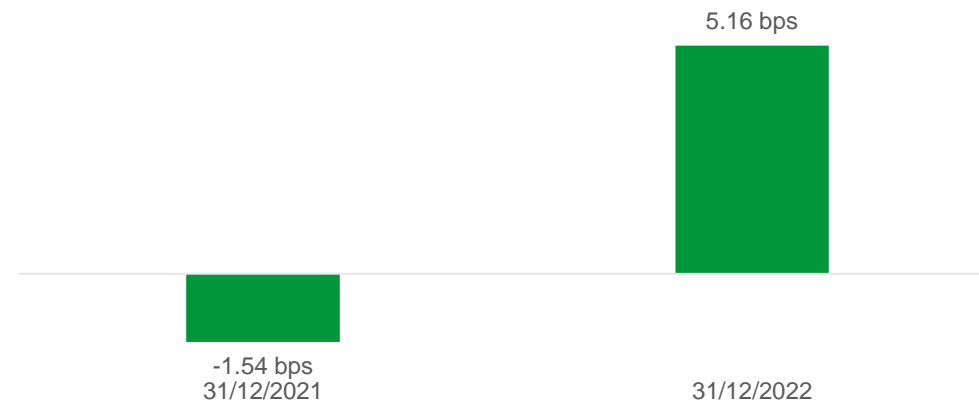
CRELAN STAGE 3 LOANS COVERAGE RATIO and Stage 3/POCI amount (FY 2021-2022)



Sources: Group 2021 adjusted pro forma financial figures (unaudited), 2022 Company information, audit substantially completed

(1) Negative CoR indicates a net release of loan loss provision

COST OF RISK RATIO⁽¹⁾ (FY 2021-2022)



LOAN PORTFOLIO – KEY TAKEAWAYS

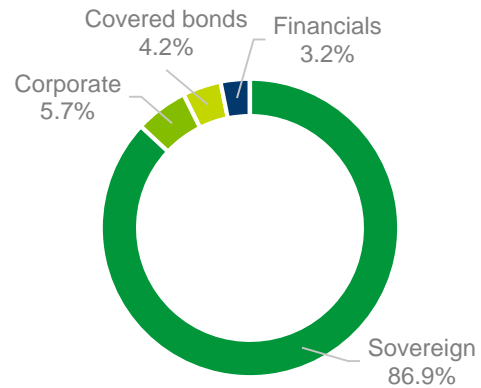
- Stage 2 loans form 2,5% to 9,5% due to IFRS3 purchase accounting of AXA Bank Belgium end 2021
- Stage 3 loans represented less than 1% of Crelan loan portfolios as at 31/12/2022
- Cost of risk ratio has increased from -1.54bp (net release in provisioning) to 5.16bps due to higher stage 3 loan classification
- Prudent provisioning with a stage 3 coverage ratio of 24.80% as of 31/12/2022, decreasing from 31.79% the previous year
- The FY 22 result includes an increase in the management overlay of 3,3 M EUR. Total overlays amount to 23,7 M EUR as per 31/12/2022, this is in line with 1 year cost of risk excluding recoveries

Investment portfolio

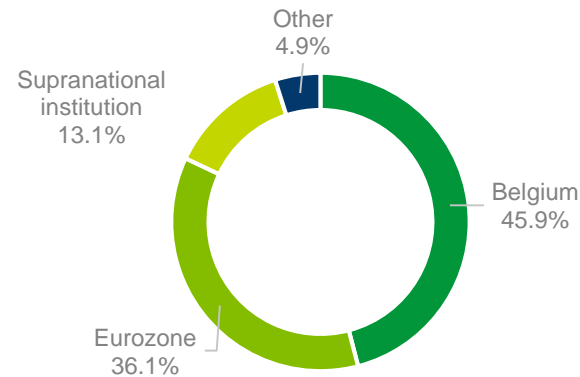
High quality investment portfolio mainly composed of investment grade EU (primarily core Europe) sovereign and supranational bonds

CRELAN GROUP (€1.2bn carrying value, FY2022)

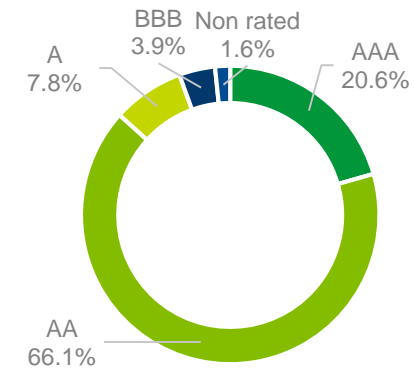
Investment portfolio by counterparty



Sovereign portfolio by geography



Investment portfolio by credit quality



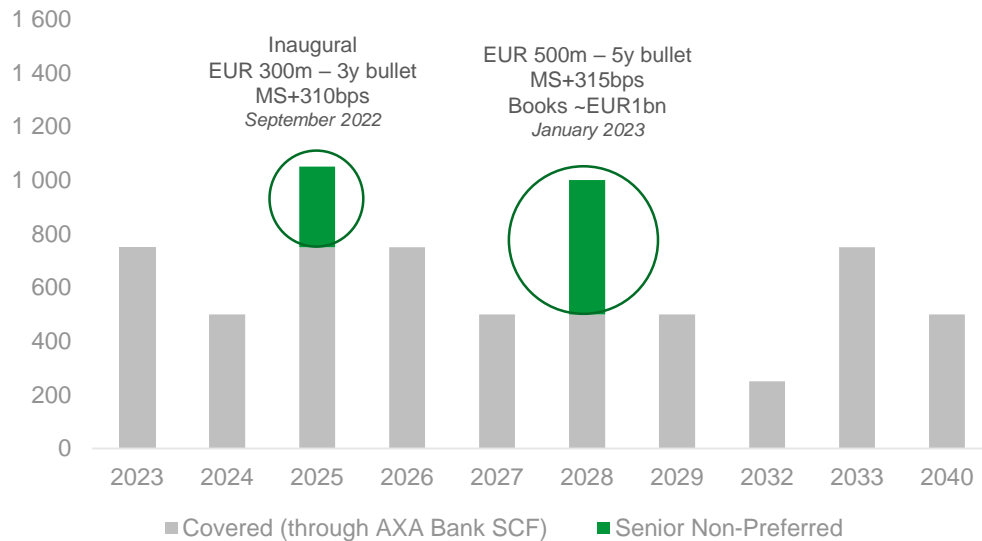
- Crelan investment policy follows both a liquidity and balance sheet structure strategy:
 - Investment horizon which matches the asset and liability structure of the balance sheet
 - Analysis and management of the liquidity cost
 - Ensure the autonomy under stress
 - Trading activities are not authorized
- The investment portfolio has three main characteristics:
 - **Counterparty:** mainly composed of sovereign
 - **Credit rating:** only investment grade bonds are considered
 - **Country:** mainly composed of Belgian (sovereign) debts
- Willingness to invest in low risk “local” debt securities
- Investment scope is based on Norges Bank exclusion list

Crelan in the Capital Markets

Increasing Crelan Capital Markets Footprint

- Recent successful issuance of Senior Non Preferred transaction in the form of:
 - EUR 300m due 31 October 2025 on 13 September 2022 – 3y bullet
 - EUR 500m due 26 Jan 2028 on 19 January 2023 – 5y bullet
- Crelan expects that the 8% TLOF requirement will continue to drive its MREL requirements resulting in EUR ~2 billion of new MREL issuances over the 2022-2023 period
- Build up a layer of bail-inable instruments to contribute towards S&P additional loss absorbing capital (ALAC) buffer and Moody's loss given failure (LGF)
- Diversification of existing investor base, notably on top of cooperative shares issuance and of the covered bond EMTN programme of AXA Bank Europe SCF
- Issuance of Aaa residential mortgage backed covered bonds through its well established subsidiary AXA bank Europe SCF

CRELAN GROUP Redemption profile (€,m)



This does not take into account:

- AT1 issued by Crelan to AXA (€245m issued amount) callable 31/12/2027
- Tier 2 subordinated securities issued by Crelan to AMUNDI and ALLIANZ (€200m total amount issued in the form of €125m & €15m notes callable 31/12/2026 and maturing 31/12/2031 and €60m note callable 31/12/2028 and maturing 31/12/2033)

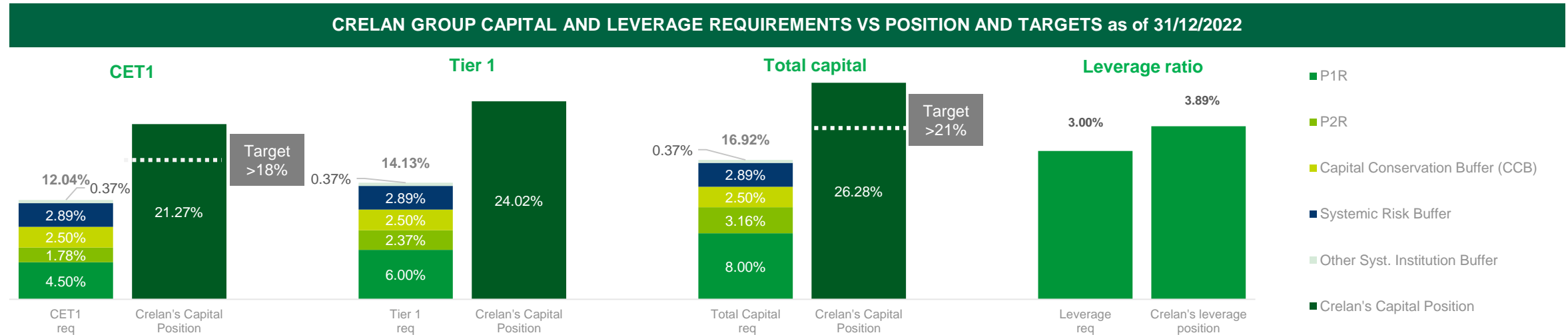
CRELAN GROUP Primary transaction list

Name	Pricing date	Coupon (%)	Spread at reoffer	Maturity	Ratings (M/S&P/Fitch)	Collateral Type	Issued Amount (m)	Currency
Crelan SA	19-Jan-2023	5.750	MS+315bps	26-Jan-2028	Baa3 / - / -	Sr Non Preferred	500	EUR
AXA Bank Europe SCF	25-Oct-2022	3.000	MS+16bps	3-Nov-2026	Aaa / - / -	Secured	750	EUR
Crelan SA	13-Sep-2022	5.375	MS+310bps	31-Oct-2025	Baa3 / - / -	Sr Non Preferred	300	EUR
AXA Bank Europe SCF	9-Feb-2022	0.625	MS+4bps	16-Feb-2028	Aaa / - / -	Secured	500	EUR
AXA Bank Europe SCF	28-May-2020	0.250	MS+24bps	9-Jun-2040	Aaa / - / -	Secured	500	EUR
AXA Bank Europe SCF	19-Mar-2020	0.125	MS+38bps	1-Oct-2024	Aaa / - / -	Secured	500	EUR
AXA Bank Europe SCF	14-Jan-2020	0.010	MS+7bps	22-Jan-2027	Aaa / - / -	Secured	500	EUR
AXA Bank Europe SCF	26-Feb-2019	0.750	MS+14bps	6-Mar-2029	Aaa / - / -	Secured	500	EUR
AXA Bank Europe SCF	10-Apr-2018	0.500	MS-3bps	18-Apr-2025	Aaa / - / -	Secured	750	EUR
AXA Bank Europe SCF	10-Apr-2018	1.375	MS+10bps	18-Apr-2033	Aaa / - / -	Secured	750	EUR
AXA Bank Europe SCF	17-Jan-2017	1.250	MS+25bps	26-Jan-2032	Aaa / - / -	Secured	250	EUR
AXA Bank Europe SCF	16-Mar-2016	0.375	MS+18bps	23-Mar-2023	Aaa / - / -	Secured	750	EUR

3. Solvency and liquidity

Crelan Group capital, leverage position & requirements

Significant buffers above requirements



- Crelan Group has been under the direct supervision of the European Central Bank since the completion of the acquisition of AXA Bank Belgium on 31/12/2021. In this regard :
 - A O-SII buffer of 0.75% applies to Crelan Group since 1 January 2023
- As of May 1, 2022 the NBB introduced a new Belgian macro-prudential tool (Sectoral Systemic Risk Buffer) to ensure capital buffers will be available when risks on the mortgage market materialize. This buffer replaced the macro-prudential RWA add-ons on the IRB portfolio (5% on Belgian real estate exposure and 33% on Belgian real estate RWA). Note that this systemic risk buffer depends on the proportion of exposures secured by real estate to all exposures and can therefore vary throughout the year
- Crelan must meet the 3% leverage ratio requirement. As of 31/12/2022, Crelan's leverage ratio stood at 3.89% on a consolidated basis and at 5.604% at the Federation perimeter⁽¹⁾. Crelan's target to achieve a consolidated basis leverage ratio of 4.1% by 31/12/2024

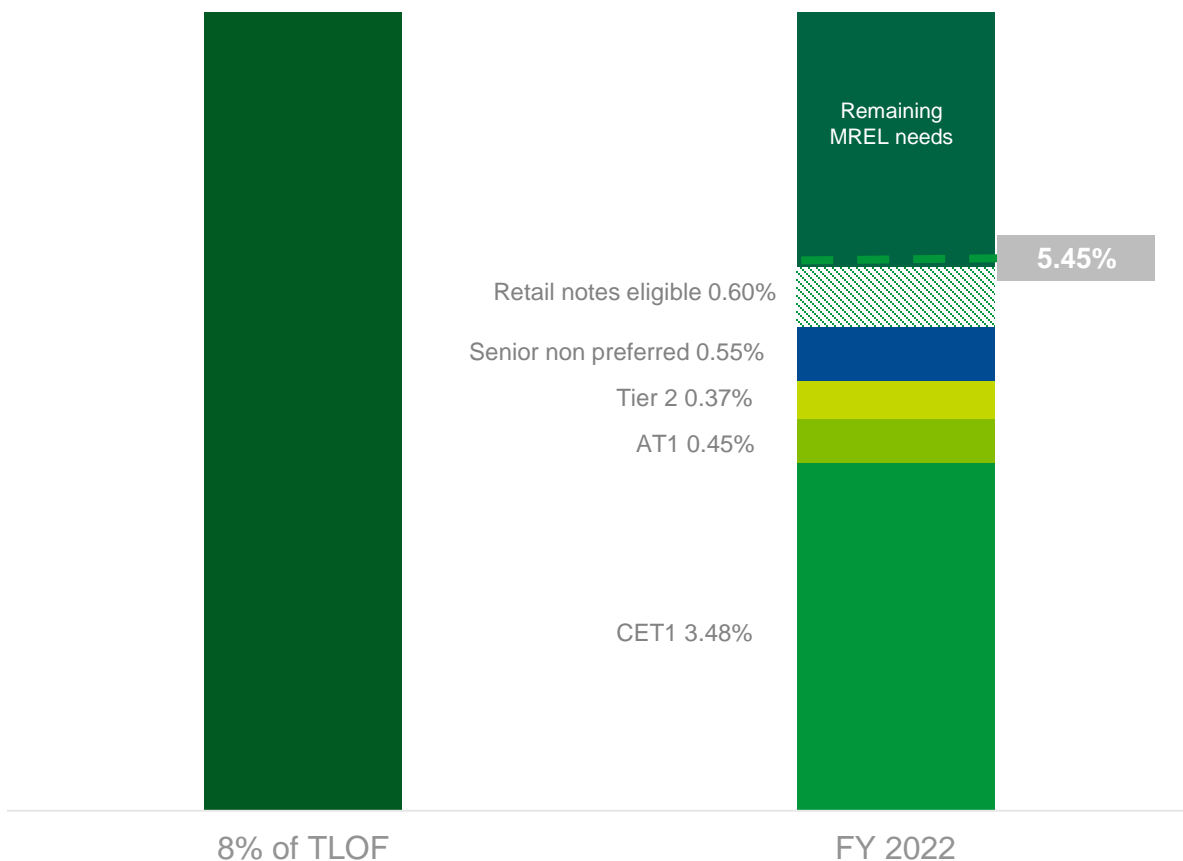
Source: 2022 Company information, unaudited

Notes: The Issuer's position is based on audited consolidated regulatory reporting (COREP) for the Group as of 31/12/2022

(1) See page 9 for the definition of the Federation Perimeter

Crelan Group MREL position and expected requirements

Crelan Group is planning to issue an additional €1.2bn of MREL instruments by the end of 2023



- The National Bank of Belgium notified Crelan at the end of 2019 that it had to achieve by the end of 2023 a MREL ratio of 8% of TLOF on a consolidated basis. At the end of 2022, the consolidated ratio amounted to 5.45%.
- The own funds and eligible liabilities included in the calculation of the MREL ratio include:
 - the CET1 capital of Crelan on a consolidated basis;
 - the AT1 equity securities issued by Crelan to AXA (€245m issued amount);
 - the Tier 2 subordinated securities issued by Crelan to AMUNDI and ALLIANZ (€200m issued amount);
 - the retail notes issued by AXA Bank Belgium and eligible under BRRD I
 - EUR 300m Senior Non preferred due 31 October 2025 issued on 13 September 2022
- **The MREL position stated has not been adjusted to account for Crelan's 500m€ Senior Non-Preferred transaction, issued in January 2023 which should represent c. 90bps of TLOF**
- Crelan currently expects that the 8% TLOF will continue to drive the MREL requirements resulting in aggregate remaining €1.2bn of MREL issuances in 2023 (excluding the retail notes from AXA Bank Belgium eligible liabilities)

Source: 2022 Company information, unaudited

(1) Instruments eligible under BRRD I

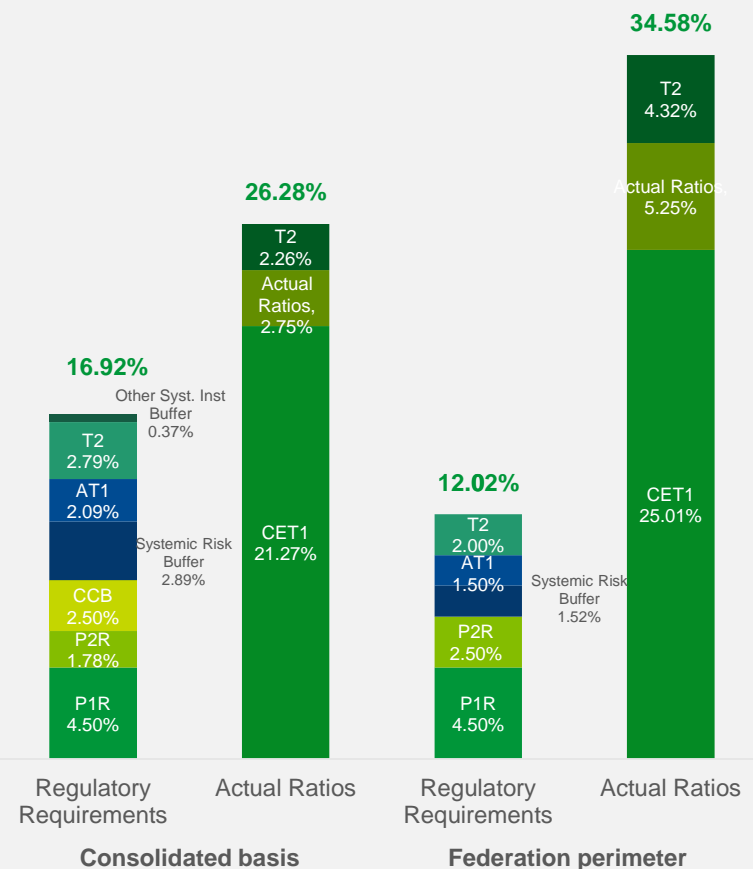
(2) Tier 2 includes subordinated debt instruments held by retail investors (partially Tier 2, partially not eligible for Tier 2, total amount approx. €9m per 31/12/2022)

Crelan capital requirements, MDA and ADIs

Strong buffers to MDA restrictions levels with ADIs comfortably covering AT1 coupons

Capital requirements (as of 31/12/2022)

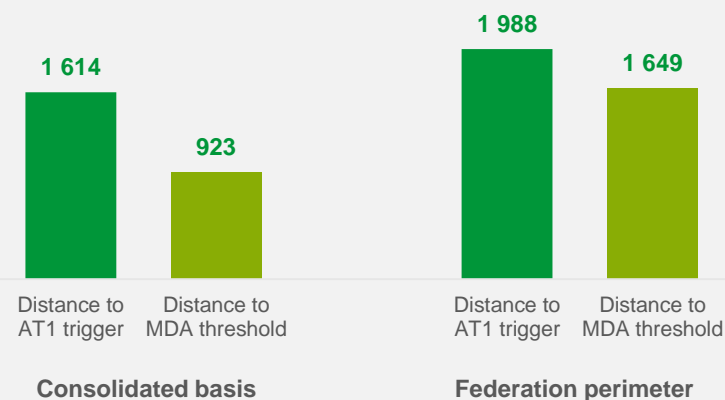
Crelan Group Federation perimeter



Robust capital position

- CET1 ratio of 21.27% (consolidated) and 25.01% (solo, Crelan Federation perimeter⁽¹⁾) as of 31/12/2022
- Significant buffer to 5.125% trigger as of 31/12/ 2022:
 - 1,614bps (€1,439m) on a consolidated basis
 - 1,988 bps (€930m) at the Federation perimeter
- Material CET1 buffer to MDA restrictions level as of 31/12/ 2022:
 - 923 bps (€823m) on a consolidated basis
 - 1,649 bps (€771m) at the Federation perimeter

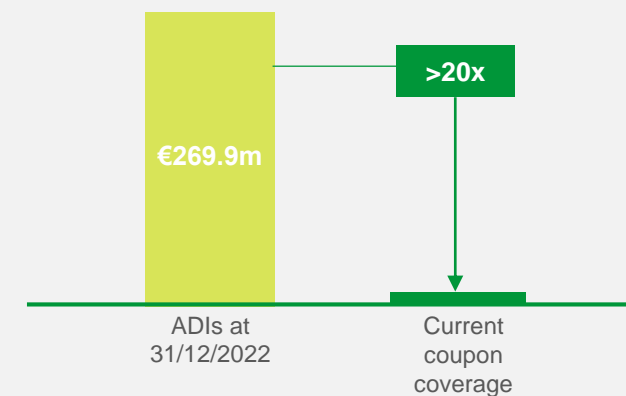
Distance to AT1 trigger and MDA threshold (bps)



Low non-payment risk

- Crelan does not anticipate any regulatory restrictions on AT1 coupons
- Comfortable distance to MDA with AT1 bucket already filled (based on 245m AT1 issued to AXA SA)
- ADI of €269.9m (solo, Federation perimeter) as of 31/12/2022 representing > 20x coupon coverage of the outstanding AT1 instrument
- Payment capacity supported by the bank's profit generation; net income/ loss for the financial year feeds directly into the ADI calculation

ADIs at the Federation perimeter



(1) Crelan Co & Crelan SA consolidated (without consolidation of other entities), unaudited
 (2) T2 portion of P1R and P2R
 (3) AT1 portion of P1R and P2R
 (4) CET1 portion of Regulatory Requirements

Dividend policy and cooperative capital

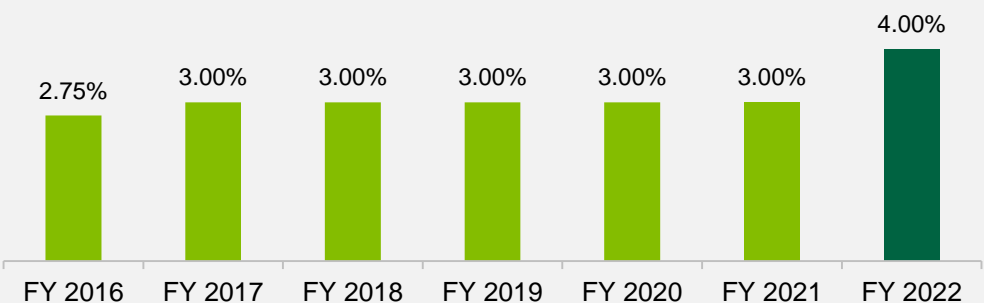
Stable dividend policy and cooperative capital over the recent years

DIVIDEND POLICY

In order to determine the level of dividend to be paid to cooperative shareholders, Crelan takes into account:

- the legal and statutory framework, in particular the rules of the Crelan Federation setting the maximum dividend that can be distributed (6% of nominal value);
- the solvency position and the profitability of the Crelan Group; and
- market conditions

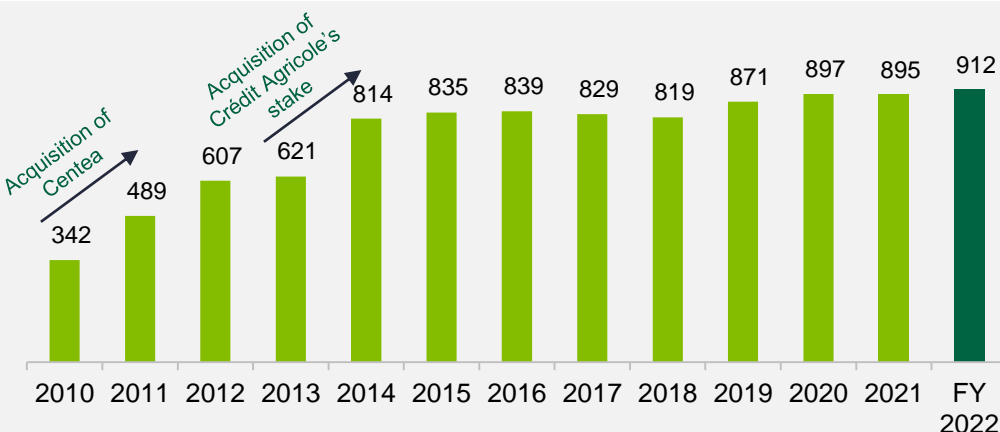
DIVIDEND PAID⁽¹⁾ TO COOPERATIVE SHAREHOLDERS (% of nominal value)



- Crelan has paid a dividend of 3% for FY 2021 in May 2022 which amounts to 26.6 million euros and intends to pay a 4% dividend for FY 2022 subject to general shareholders meeting approval

(1) Dividend paid in respect of financial year

COOPERATIVE CAPITAL OUTSTANDING (€m)



- Commercialisation of cooperatives shares to AXA Bank Belgium clients started in September 2022

Additional information

Income statements comparison FY 2021 – FY 2022

Crelan Group	Pro Forma	Adjusted Pro Forma	Actuals	Evolution (Actuals Vs Adjusted Pro Forma)	
Financial statements (in EUR)	12/31/2021	12/31/2021	12/31/2022		
Financial and operating income and expenses	749.9	706.4	774.1	67.7	9.6%
Interest income	876.8	876.8	813.3	-63.5	-7.2%
Interest expense	-290.0	-290.0	-135.2	154.8	-53.4%
Net Interest Income	586.9	586.9	678.1	91.2	15.5%
Dividend income	1.1	1.1	0.8	-0.3	-30.6%
Fee and commission income	240.8	240.8	247.2	6.5	2.7%
Fee and commission expense	-190.3	-190.3	-193.6	-3.3	1.7%
Realised gains (losses) on financial assets & liabilities not measured at fair value through profit or loss, net	-1.5	-1.5	7.5	9.0	-
<i>Gains (losses) on financial assets and liabilities held for trading (net)</i>	13.6	13.6	-64.5	-78.1	-
<i>Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net</i>	7.3	7.3	51.2	43.9	-
<i>Gains (losses) on financial assets and liabilities designated at fair value through profit or loss (net)</i>	15.2	15.2	-0.2	-15.4	-
<i>Gains (losses) from hedge accounting</i>	-11.4	-11.4	10.5	21.9	-
<i>Exchange differences (net)</i>	-0.2	-0.2	1.4	1.6	-
Total ⁽²⁾	24.5	24.5	-1.6	-26.1	-
Gains (losses) on derecognition of assets other than held for sale (net)	52.7	0.0	0.0	0.0	-
Other operating income	45.2	45.2	36.0	-9.2	-20.3%
Other operating expense	-9.4	-0.2	-0.3	-0.1	71.2%
Administration costs	-471.6	-471.6	-538.2	-66.6	14.1%
Personnel expenses	-175.5	-175.5	-184.4	-8.9	5.1%
General and administrative expenses	-254.6	-254.6	-308.4	-53.8	21.1%
Cash contributions to resolution funds and deposit guarantee schemes	-41.5	-41.5	-45.4	-3.9	9.3%
Depreciation	-15.1	-15.1	-15.7	-0.6	4.2%
Property, Plant, Equipment	-11.3	-11.3	-11.1	0.3	-2.4%
Intangible fixed assets (other than goodwill)	-3.8	-3.8	-4.7	-0.9	23.9%
Modification gains or (-) losses	-0.2	-0.2	0.1	0.4	-
Provisions	13.2	13.2	14.0	0.8	5.9%
Impairments	-22.6	7.0	-24.7	-31.7	-
Negative goodwill immediately recognised in profit or loss	528.2	0.0	3.7	3.7	-
TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS	781.7	239.7	213.4	-26.3	-11.0%
Tax expense (income) related to profit or loss from continuing operations	-67.8	-55.2	-55.2	0.0	0.1%
NET PROFIT OR LOSS	714.0	184.6	158.2	-26.4	-14.3%

Sources: Group 2021 adjusted pro forma financial figures (unaudited) and 2022 Company information, audit substantially completed), including one-off items

(1) Movements of interest income and expenses reflects mainly IFRS3, accounted for on a net basis in the comparable figures

(2) The sections "Gains or (-) losses on financial assets & liabilities held for trading, net", "Gains (losses) on non-trading financial assets mandatorily at fair value through profit or loss (net)", "Gains or (-) losses on financial assets & liabilities designated at fair value through profit or loss, net", "Gains or (-) from hedge accounting, net" and "Exchange differences" are to be considered together. Due to IFRS3, the value of assets and liabilities of ABB are integrated at fair value. This leads to less interest income and less interest expense. Increase of operational costs due to integration and migration

Detail of specific items

€M	2021 PRO FORMA	EXCLUDING TRANSACTION RELATED SPECIFIC ITEMS					2021 ADJUSTED PRO FORMA	EXCLUDING SPECIFIC ITEMS			2021 UNDERLYING PRO FORMAT
		GAIN ON SALE OF CRELAN INSURANCE	TRANSACTION COSTS(1)	INCREASE OF LOAN LOSS PROVISION(2)	NEGATIVE GOODWILL(3)	WRITE-DOWN OF DEFERRED TAX ASSETS(4)		I&M (A)	IFRS 3 (B)	ACC. POLICIES (C)	
Net banking income	940.0	-52.7	9.2				896.6		-32.3	-23.3	841.0
Operating expenses	-677.1						-677.1	12.8	-1.7		-666.0
Cost of risk	-22.6			29.6			7.0				7.0
Provisions	13.2						13.2				13.2
Negative goodwill	528.2				-528.2		0.0				0.0
Taxes	-67.8			-7.4		20.0	-55.2	-3.2	8.5	5.9	-44.0
Net income / Underlying	714.0	-52.7	9.2	22.2	-528.2	20.0	184.6	9.6	-25.5	-17.4	151.2

Source: 2021 adjusted pro forma financial figures (unaudited)

(1) Transaction costs related to the acquisition of AXA Bank Belgium and the sale of Crelan Insurance which are included in other expenses.

(2) One-off increase of loan loss provision related to the acquisition of AXA Bank Belgium which resulted in the reversal of AXA Bank Belgium's provisions against stage 1 and stage 2 loans as part of the purchase accounting (IFRS 3).

(3) Negative goodwill related to the acquisition of AXA Bank Belgium and directly accounted for as a gain in the income statement.

(4) Partial write-down of the value of deferred tax assets related to the acquisition of AXA Bank Belgium and its impact on the recoverability of tax losses carried forward.

(A) One-off Integration and Migration (I&M) cost related to the Integration between Crelan and AXA Bank Belgium

(B) Specific impact of the purchase accounting (IFRS 3) related to the acquisition of AXA Bank Belgium

(C) Change in Accounting Policy for treatment of file fees, where Crelan aligned valuation rules to AXA Bank Belgium, contrary to Pro Forma assumption

Detail of specific items

€M	2022 ACTUALS	EXCLUDING SPECIFIC ITEMS			2022 UNDERLYING
		I&M (A)	IFRS 3 (B)	NEGATIVE GW (C)	
Net banking income	967.9		-25.4		942.5
Operating expenses	-747.5	47.1	-5.4		-705.8
Cost of risk	-24.7		-0.2		-24.9
Provisions	14.0	-3.5			10.5
Negative goodwill	3.7			-3.7	0.0
Taxes	-55.2	-10.9	7.8		-58.3
Net income / Underlying	158.2	32.7	-23.3	-3.7	163.9

Group 2022 Company information, audit substantially completed

(A) One-off Integration and Migration (I&M) cost related to the Integration between Crelan and AXA Bank Belgium

(B) Specific impact of the purchase accounting (IFRS 3) related to the acquisition of AXA Bank Belgium

(C) Negative goodwill related to the acquisition of AXA Bank Belgium and directly accounted for as a gain in the income statement

Balance sheet comparison FY 2021 – FY 2022

	Actuals	Actuals	Evolution	
Consolidated balance sheet (in EUR,m)	12/31/2021	12/31/2022		
Assets				
Cash, cash balances at central banks and other demand deposits	4 995	7 130	2 135	43%
Financial assets held for trading	46	12	-35	-75%
Non-trading financial assets mandatorily at fair value through profit or loss	7	7	0	-5%
Financial assets at fair value through profit or loss	0	0	0	-
Financial assets at fair value through other comprehensive income (FVOCI)	418	242	-175	-42%
Financial assets at amortised cost	46 748	48 749	2 001	4%
Debt securities	1 021	970	-51	-5%
Loans and advances (including finance leases)	45 727	47 779	2 052	4%
Derivatives – Hedge accounting	17	326	308	-
Fair value changes of the hedged items in portfolio hedge of interest rate risk	431	-3 149	-3 581	-
Property, plant and equipment	84	85	0	0%
Goodwill and intangible assets	44	47	3	6%
Investments in subsidiaries, joint ventures and associates	13	13	0	0%
Tax assets	49	217	168	344%
Other assets	159	165	6	4%
Assets held for sale and discontinued operations	0	0	0	-
Total Assets	53 012	53 842	830	1.5%
Liabilities				
Financial liabilities held for trading	44	36	-8	-18%
Financial liabilities at fair value through profit or loss	743	376	-366	-49%
Financial liabilities at amortised cost	49 537	50483	946	2%
Deposits from Credit institutions	1 449	1388	-61	-4%
Deposits from Other than credit institutions	41 201	42405	1 204	3%
Debt securities including bonds	6 363	5950	-413	-6%
Subordinated liabilities	226	209	-17	-8%
Other financial liabilities	298	531	233	78%
Derivatives – Hedge accounting	54	7	-47	-87%
Fair value changes of the hedged items in portfolio hedge of interest rate risk	4	-40	-44	-
Provisions	182	247	65	36%
Tax liabilities	52	237	186	-
Other liabilities	203	165	-38	-19%
Liabilities associated with asset groups held for sale and discontinued operations	0	0	-8	-
Total Liabilities	50 818	51 053	235	0.5%

Sources: Group 2021 adjusted pro forma financial figures (unaudited) and Group 2022 Company information, audit substantially completed)

Organisation of Crelan Federation

Organisation of the Federation governed by Belgian law and vetted by the Belgian banking supervisor



FEDERATION CHARACTERISTICS

- The Federation of credit institutions of Crelan is governed by Articles 239 to 241 of the Act of 25 April 2014 on the status and supervision of credit institutions and by the Rules for affiliation of the Federation
- **Key characteristics of the Crelan Federation**
 - **Membership regulation approved by the National Bank of Belgium**
 - Members of the Federation must be **credit institutions**
 - Credit institutions must be **affiliated with a central institution** Crelan is the central institution
 - Obligations of affiliated institutions and the central institution are **joint and several**
 - **Central institution directly supervises affiliated institutions** and is authorised to give them instructions on their policies, operations and organisation. In addition, some important decisions (changes to articles, dissolution, mergers) can only be taken with the prior approval of the BoD of the central institution
 - **Accounts of the Federation are globalised** (ie. sub-consolidation under Be-Gaap) and include the perimeter Crelan and CrelanCo. For regulatory purposes Crelan NV and CrelanCo are considered as one reporting entity



KEY RULES APPLICABLE TO THE FEDERATION

- Prudential supervision (Capital Requirements Regulation requirements (art. 86-92, 89, 94-107, 149-152, 412-413), of which liquidity, minimum equity, reporting ...) applies to the perimeter of the Federation as a whole
- Periodic reporting to the supervisor of the affiliated institutions contained in art. 106, §2 and 107 (Annual report and Quarterly reporting's) of the Banking Act with regard to the affiliated institutions applies to the perimeter of the Federation as a whole
- Supervision provided for in the Banking Act in Chapter IV of Title III of Book II is not applicable to the connected institutions individually
- Assignments and duties of the statutory auditors working for Crelan are applicable to the Federation as a whole

ESG considerations with Crelan's employees, facilities and credit policy



- At Crelan, human resources take initiatives to promote sustainable career development, for example by offering internal and external training (e.g. Febelfin Academy, ElanPlus, etc.), active career management led and monitored by specific personnel advisers according to professional expectations, an internal promotion policy,...
- In 2018:
 - 65.4% of employees followed a collective training;
 - 24.9% of employees followed e-learnings about compliance, fire safety and evacuation;
 - 8.6% of employees followed external trainings related to IT, banking and legal matters
- For four years in a row, Crelan received the “Top Employer Belgium” certification. Based on an in-depth survey, the Top Employers Institute certifies companies worldwide every year that stand out for their excellent staff management. Employers' working conditions are measured against an international standard. An external audit guarantees the independent nature of this survey



TRANSPORTATION

- Crelan promotes home-to-work trips by bicycle which cycling space provided in the garage of the Anderlecht and Berchem building and showers available for staff
- Crelan encourages its staff to drive electrically and has installed charging stations for electric cars at its head office in Anderlecht
- Shuttle buses between the Brussels headquarters and the midi station are also organized in the morning and evening for staff who come to work at the central headquarters by train
- Crelan encourages car-sharing for its staff and gives priority to those who do so for the allocation of a parking space
- The bank also wants to make its car fleet cleaner. A new downward limit has been introduced since September 2018 on the CO2 emissions of new company cars: these are now limited to a maximum of 125 g/km for a diesel car and a maximum of 135 g/km for a petrol car



FACILITIES

- In 2017, an energy audit was carried out to understand of the different energy flows in buildings with the objective to reduce energy consumption by at least 5% per year
- With the relocation of its activities in Antwerpen, gas consumption has been reduced by 85%
- In 2018, photovoltaic panels were installed on the roof of the Brussels headquarters. To generate part of its own electricity needs. The installation should pay for itself after 6 years. This will result in a 2% saving on electricity consumption, which corresponds to a reduction in CO2 emissions of 9,600 kg/year.
- All fluorescent lamps in the Anderlecht headquarters have been replaced by energy-saving LED lamps which consume 60% less electricity than conventional neon lights resulting in a 12% saving on the bank's total electricity consumption
- The water consumption has also strongly decreased since 2016. This can be attributed to the relocation of Antwerpen's activities in a new building with better norms.

Overview of Europabank

Consumer loans, mortgages, leasing and other banking and payment services for individuals and SMEs



+70
Net Promotor Score



173,792
Clients







47
Proprietary branches



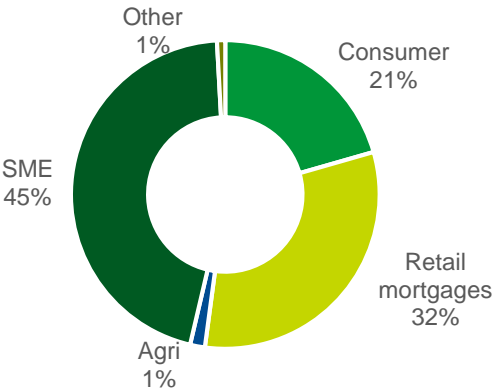
361
Employees



KEY HIGHLIGHTS					
	Niche client base of individuals and SMEs with a different credit profile than Crelan's and AXA Bank Belgium's				
	Limited savings and credit offering including loans, mortgages and leasing				
	Domestic payments acquirer offering merchant services for MasterCard and Visa				
LOAN PRODUCTION (€m)					
390	461	373	449	527	
FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	
KEY FINANCIAL DATA (FY2022)					
€1.4bn Customer loans	€1.6bn Customer deposits	53% Cost income ratio	0.39% Loan loss ratio	19.2% ROE	15.1% CET1 ratio

BRANCH NETWORK


CREDIT RISK EXPOSURES (FY 2022)



Additional information

Investor relations

<https://www.crelan.be/fr/corporate/investor-relations>

Contacts

FULL NAME	POSITION	PHONE	EMAIL
Jean-Yves ULLENS	Head Strategy, Metrics, Investor Relations & Rating Agencies	+32 2 558 72 28	jeanyves.ullens@crelan.be
Olivier DEWELL	Director Balance Sheet Management	+ 32 2 678 69 05	olivier.dewell@axa.be
Philip TORTELBOOM	Deputy Head Balance Sheet Management	+32 2 558 74 28	philip.tortelboom@crelan.be
Lieven GOOSENS	Balance Sheet Management	+ 32 2 678 69 70	lieven.goosens@axa.be

Glossary

Adjusted Pro-Forma	Pro Forma financial information excluding certain specific items related to the acquisition of AXA Bank Belgium and the sale of Crelan Insurance
ALAC	Additional Loss Absorbing Capacity. Bank hybrid capital instruments that can absorb losses of a bank at or near non-viability
AM	Asset Manager
AT1	Additional Tier 1
Available Distributable Items (ADI)	[Amount of profits at the end of the period + profits brought forward + reserves available to holders of own funds instruments - any losses brought forward - profits which are non-distributable]
Crelan Group	CrelanCo, the Issuer and their respective subsidiaries and affiliated entities (including AXA Bank Belgium NV) which form part of the scope of accounting and regulatory consolidation
Common Equity Tier 1 ratio or CET1 ratio	[common equity tier 1 capital] / [total risk weighted assets]
[H1 21 Comparable figures]	Comparable figures that have been prepared according to the principles that have been used in order to prepare the pro forma figures included in the (base) prospectus
Cost Income Ratio	[operating expenses] / [net banking income]
Cost of Risk or CoR	Impairment losses on financial assets not measured at fair value through profit or loss
Cost of risk ratio or CoR ratio	[impairment losses on financial assets not measured at fair value through profit or loss] / [loans and advances at the end of period]
CVA	Credit Valuation Adjustment
Distance to AT1 trigger	The distance between an AT1 trigger point (5.125% CET1 for the proposed CET1) and a bank's reported CET1 ratio
F&C	Fee and commission income
Fee & other income contribution	[Net banking income excluding net interest income] / [Net banking income]
Liquidity Coverage Ratio or LCR	[stock of high-quality liquid assets] / [total net cash outflow over the next 30 calendar days]
Loans and advances portfolio composition by IFRS 9 stage (FY 2021, based on amount outstanding net on loan loss provision)	[Maximum exposure to credit risk for loans and advances (carrying amounts) by stage] / [loans and advances (carrying amounts)]
Loan-to-deposit ratio or Loan / deposit	[loans and receivables] / [customer deposits]
Maximum Distributable Amount (MDA)	The maximum Distributable Amount Crelan are allowed to pay (calculated according to a pre-defined regulatory formula) in the form of dividends, discretionary coupons and new obligations to pay bonuses and pension rights if they fail to meet their combined buffer requirements
MREL	Minimum requirement for own funds and eligible liabilities
Net interest income or NII	[interest income] – [interest expense]
Net banking income or NBI	Net banking income include net interest income, dividend income, fee and commission income, net realised gains (losses) on financial assets & liabilities not measured at fair value through profit or loss, net gains (losses) on financial assets and liabilities held for trading, net gains (losses) on financial assets and liabilities designated at fair value through profit or loss, gains (losses) from hedge accounting, net exchange differences, net gains (losses) on derecognition of assets other than held for sale, other operating net income.
Net income	Net profit or loss
Net stable funding ratio or NSFR	[available amount of stable funding] / [required amount of stable funding]
Non-performing loans ratio or NPL ratio	[gross outstanding non-performing loans] / [total gross outstanding loans]
Operating expenses or OPEX	Operating expenses include administration costs, fee and commission expenses, depreciation minus net modification gains or (-) losses
Proportion of stage 3 loans and advances (FY 2021, based on amount outstanding net on loan loss provision)	[Maximum exposure to credit risk for stage 3 loans and advances (carrying amounts)] / [Loans and advances (carrying amounts)]
Return on equity or RoE	[net profit of the period] / [equity at the end of the period]
Return on assets or RoA	[net profit of the period] / [total assets at the end of the period]
RWA	Risk weighted assets
Tier 1 ratio	[common equity tier 1 capital + additional tier 1 instruments] / [total risk weighted assets]
TLOF	Total Liabilities and Own Funds
Total Capital ratio or TCR	[common equity tier 1 capital + additional tier 1 instruments + tier 2 instruments] / [total risk weighted assets]

Disclaimer & important notice (1/2)

This material (the "Material") has been prepared by Crelan SA ("Crelan") solely for use in the presentation and is provided by Crelan "as is" without warranty or guarantee of any kind to recipients. This Material is provided for illustrative purposes only and is not intended to provide, nor should it be interpreted as providing, any facts regarding, or guarantee or prediction or forecast of, the likelihood that investors in securities issued by Crelan will receive payment of principal, interest or other distributions thereon.

Is strictly prohibited to reproduce this Material by any person and/or redistribute to any person, in whole or in part. Crelan and its affiliates, directors, officers, employees or agents do not accept any liability whatsoever for the action and use of this Material by any person.

Some information contained here in, and other information or material may include forward-looking statements based on current beliefs and expectations about future events. These forward-looking statements are not guarantees of future performance and are subject to inherent risks, uncertainties and assumptions about Crelan. Those events are uncertain, and their outcome may differ from current expectations, which may in turn significantly affect expected results. Actual results may differ materially from those projected or implied in these forward-looking statements. Any forward-looking statement contained in this Material speaks as of the date of this Material, without any obligation from Crelan to update.

The delivery of this Material shall not in any circumstance imply that the information contained herein is correct at any time subsequent to the date of this Material.

This Material does not constitute a prospectus. This Material does not (i) constitute an offer to sell or the solicitation of an offer to buy any securities and (ii) comprise a prospectus for the purposes of Regulation (EU) 2017/1129 or otherwise. No reliance may or should be placed for any purposes whatsoever on the information contained in this Material or any other material discussed at the Material, or on its completeness, accuracy or fairness. The information and opinions contained in this Material is provided as at the date of this Material and is subject to change without notice. No person is under any obligation to update, complete, revise or keep current the information contained in the Material.

Any investment decision to buy or purchase securities issued by Crelan must be based on the review of the relevant offering materials. In particular, investors should pay particular attention to any risk factors described in the relevant offering materials with respect to such securities.

Disclaimer & important notice (2/2)

This Material is distributed solely for information purposes and should not be treated as investment advice. It has no regard to the specific investment objectives, financial situation or particular needs of any recipient. No representation or warranty, either express or implied, or undertaking of any nature, is provided by Crelan or its affiliates, directors, officers, employees or agents in relation to the accuracy, completeness or reliability of the information contained herein.

This Material should not be regarded by recipients as a substitute for the exercise of their own judgment. Any opinions expressed in this Material are subject to change without notice and Crelan is under no obligations to update or keep current the information contained herein. Neither Crelan nor any of its affiliates, directors, officers, employees or agents accepts any liability whatsoever for any loss or damage of any kind arising out of the use of or reliance upon all or any part of this Material.

You should consult with your own legal, regulatory, tax, business, investment, financial and accounting advisors to the extent that you deem it necessary, and make your own investment, hedging and trading decisions regarding the suitability of transactions with Crelan, based upon your own judgment and advice from such advisers as you deem necessary and not upon any view expressed in this Material.

This Material does not constitute an offer to sell or the solicitation of any offer to buy any securities in in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Material and the offer or sale of the securities described herein may be restricted by law in certain jurisdictions. In particular, no action has been taken by Crelan that would permit an offer of securities or the possession or distribution of this Material or any other offering or publicity material relating to such securities in any jurisdiction where action for that purpose is required. The release, publication or distribution of this Material in certain jurisdictions may be restricted by law and therefore persons in such jurisdictions into which they are released, published or distributed, should inform themselves about, and observe, such restrictions. This Material is not for release, distribution or publication, whether directly or indirectly and whether in whole or in part, into or in the United States or any (other) jurisdiction where to do so would constitute a violation of the relevant laws of such jurisdiction. The Material is for information purposes only and are not intended to constitute, and should not be construed as, an offering document, an offer to sell or a solicitation of any offer to buy any securities of Crelan described in the Material in the United States or in any other jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration, exemption from registration or qualification under the securities laws of such jurisdiction.

Persons into whose possession this Material may come must inform themselves about, and observe, any such restrictions on the distribution of this Material and the offering and sale of securities. In particular, there are restrictions on the distribution of this Material and the offer or sale of securities in the United States and the Belgium an Economic Area (including, inter alia, the United Kingdom, Belgium and France).

This Material does not constitute an offer of securities for sale in the United States. The securities referred to herein have not been and will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered or sold without registration thereunder or pursuant to an available exemption therefrom. No public offering of securities will be made in the United States.

This Material may have been sent in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and, consequently, neither Crelan nor its affiliates, directors, officers, employees or agents accepts any liability or responsibility whatsoever in respect of any difference between this Material distributed to you in electronic format and hard copy versions.